

Announcing a WebEx Series for our Stewart Title Agency Partners!

As part of our ongoing commitment to our valued title agencies, Stewart Title is pleased to announce the creation of an **Agency WebEx Series**, a five-event series presented by the industry experts at RightNow Consulting, the nationwide leader in profitability consulting and advisory services specializing in the title industry.

This series is designed to help support **you**, our agencies, by providing industry-specific tools, proven tactics and valuable insight necessary to effectively manage and grow **your** business in 2008. ***We hope you will join us!***

NEXT EVENT: Tuesday, February 19th, 2008 at 10:00 a.m. Central

TOPIC: “Developing a **Strategic Plan for your Title Agency**”

- a. The importance of creating a written strategic business plan for your agency.
- b. What is the most effective framework for a successful strategic business plan?
 - i. *The four key components*
- c. Key considerations in determining your organization’s strategic goals.
- d. Aligning your individual employee goals with agency’s corporate objectives.
- e. What are the right activities to drive your desired results at each level?
- f. Establishing accountability measures at all levels for agency success.

REGISTRATION: <http://web.meetme.net/r.aspx?p=1&a=70542053242681>

Space is limited. Registration is on a first-reserved basis until all seats are filled. This WebEx series does not receive CLE Credit.

FUTURE ‘SAVE THE’ DATES/TOPICS:

- April 17: “*Winning Big in a Bad Market*”
- June 17: “*Building a Sales Organization*”
- August 12: “*Recruiting and Retaining Top Talent*”
- October 21: “*Getting Expenses in Line in an Unpredictable Market*”

FOR MORE INFORMATION:

Please contact the South Carolina State Office at 803-765-1631 or 800-327-3596.